## **President's Message**

Welcome to Transcultural Management Society!

TMS is an interdisciplinary organization whose purpose is to explore and establish the academic field of transcultural management. It is our firm belief that a close collaboration between the academic and business circle is essential in the effort to find answers to the crucial issue of how individuals and companies can effectively contribute to multicultural environments and to construct a theoretical framework of transcultural management.

It is therefore, important to distinguish culture-bound factors from economic and business factors and to pursue globally applicable practices or "best practices" while giving due heed to local cultural assets.

The primary arena is international business, but it can also apply to NPOs, educational institutions and others with multicultural backgrounds.

Culture does not simply mean national culture; there are regional, organizational, and individual cultures, too. "Transcultural" therefore, signifies diversity and can produce a synergistic effect. In this spirit, we encourage the active exchange of opinion among members transcending gender, age, nationalities and professional status.

Please join us and let us embark upon the uncharted journey to transcultural management!

Emiko Magoshi President of the Transcultural Management Society

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Role of Global Marketing and Business Model in Dynamic Capabilities

Tetsuya USUI

College of Law, Nihon University

<Abstract>

Dynamic capabilities have gained much attention in both strategic management and international business studies. A dynamic-capabilities-based strategy requires the existing resource bases of a firm to be reconfigured to respond to market dynamics. Evolutional fitness can be the key performance indicator of excellence in dynamic capabilities. Because the dynamic-capabilities perspective has focused on the evolutional changes of a firm's resource bases in the market, it has not been fully discussed how a business could create and deliver customer value through specific marketing programs, such as those focused on product attributes, price designs, and distribution excellence for customers.

Therefore, in this article, we will discuss the role of the global marketing function and of business models in implementing a dynamic-capabilities-based strategy in the global market. We explore how both contribute to the creation and delivery of customer value on the basis of resource bases and the linkages of a firm with its partners.

<Keywords>

Dynamic capabilities, Global marketing, Business model, Multinational corporations, Customer value

Comparison of attribution analyses of failure between white collar workers in Japan and China

Yijing XU

Tokai University

<Abstract>

To keep staff motivated, the attribution analysis of failure is necessary. Due to a lack of prior study in this field, we use Weiner's attribution model as a reference and redesign the tendency assessment, make it suitable for analyzing employees. This assessment's appropriateness and credibility were tested with our survey, which was conducted in Japan and China.

< Keywords >

Motivation, Attribution theory, Failure, Locus of control, Stability

Enhancing transcultural harmony through hybrid relationships in the global society

Akio YAMAMOTO

Meiji University

<Abstract>

This paper is an examination of how to create transcultural harmony in the global business environment by building hybrid relationships among stakeholders. There are various cases in which Japanese expatriates could not build a successful trusting relationship with local staff and hence failed to achieve satisfactory business results. One of the key reasons could be due to a lack of cultural competency rather than communication skills.

The author believes that such competency can be developed through cross-cultural experiences pre-adulthood and in specific career paths. The author analyzes the key factors that cultivate this competency for university students taking a class on transcultural management and proposes an effective roadmap for developing infrastructure from the perspective of global human resources.

< Keywords >

Hybrid relationships, Cultural competency, Global human resources, Bridge person, Diversity and inclusion

Women on Boards and Firm Performance: Evidence from Panel Data Analysis

Hiroko KOIKE

Professor, Kaichi International University, Faculty of International Liberal Arts

<Abstract>

Although positive or neutral effects of female directors on firm performance were suggested in many cross-sectional studies, it remains unknown whether this was because female directors affected firm performance positively or because firms that perform well can afford to adopt female directors. To clarify this question, a panel analysis was conducted by using 7 years' worth of data on constituents of the Nikkei 225. The results indicate that female directors had a neutral impact on ROA but had a positive impact on Tobin's Q. This suggests that investors in the equity market evaluate firms with female directors positively, although female directors do not have real effects on financial performance, such as ROA.

<Keywords>

Female directors, Firm performance, Tobin's Q, ROA, Panel data

< Guest Speakers >

Haruo SHIMADA

Professor Emeritus of Keio University

<Lecture Title>

What Japan Can Do in This Turbulent World

< Guest Speakers >

Hiromi TAGAWA

Chairman of the Board, JTB Corp.

<Lecture Title>

World Tourism Trends and the Future of Inbound Tourism Strategies in Japan

#### TMS Awards

TMS Awards for 2017 were given to the following members:

Best Book Award
Hiroyasu FURUKAWA (Shukutoku University)
Grobal Brand Imege Strategy
(HAKUTO-SHOBO, 2016)

Best Paper Award

Masayuki FURUSAWA & Chris BREWSTER

(Kindai University, University of Reading, UK)

"IHRM and expatriation in Japanese MNCs: HRM practices and their impact on adjustment and job performance"

Asia Pacific Journal of Human Resources, Vol.54(4), 2016

#### **Best Presentation**

Junichi IMAKITA (Managing Director, Japan Corporate Value Associates)

"Global Trend of Innovation in the IoT Era"

(International Session on December 16, 2016)

# What is Transcultural Management Society?

Transcultural Management Society (TMS) was founded in Tokyo in March 2003.

TMS is an interdisciplinary organization whose purpose is to explore and establish the academic field of cross-cultural management or transcultural management.\*

TMS considers collaboration of the academic field and the business circle crucial in its endeavor. The membership reflects this spirit and TMS encourages active exchange of opinions among members of academic and business backgrounds.

TMS holds conferences and workshops regularly and publishes its journal annually. TMS promotes communication and interaction among members of diverse cultures: profession, gender, age, nationalities, ethnic group, language, religion and other attributes.

TMS covers the following fields: Cross-cultural management, international business, diversity management, multinational companies, global corporations, human resources management, strategic alliance, global marketing, personnel motivation, brand management, transplant of production overseas, implication of information technology, business ethics and others.

\*Note: Cross-cultural management and intercultural management can be used interchangeably. TMS prefers to use a new word called "transcultural": "trans" means both "across" and "beyond" and "transcultural" signifies the encompassing of diverse cultures.

## **Activities**

Conference on March 16, 2016

MC: Takao YAMAMOTO Associate Professor, Faculty of Economics,

Kanagawa University

☐ Speaker: HAN Samtaek Doctoral Programs student, Aichi Institute of

Technology Graduate School of Business
Administration and Computer Science

**Doctoral Programs** 

"Two Key Concepts of Japan Innovation"

\* Commentator: Jun NAKAMURA Professor, Graduate School of Innovation

Management, Kanazawa Institute of

Technology

☐ Speaker: Satoe KUREHARA Researcher, Centre for Research on 21st

Century Society Osaka University of

**Economics and Law** 

"Research the trend of globalization for Japan's IT enterprises The global human

resource development of middle level's IT engineers "

\* Commentator: Satomi KATO Professor, Faculty of Business

Administration, Aichi Institute of

Technology

☐ Speaker: Yi Zhu Graduate School of Humanities and Social

Sciences, University of Tsukuba

"Employee motivation in a cross-cultural setting: Implications from anthropological study on management"

\* Commentator: Atsushi YASHIRO

Professor, Faculty of Business and

Commerce, Keio University

☐ Speaker: Tadashi HANAMI

Professor Emeritus, Sophia University

"Transcultural Reexamination of the 'evaluation of history'"

\* Commentator: Hiroo TAKAHASHI Professor Emeritus, Hakuho University

☐ Guest Speaker: Kenzo NONAMI Professor, Chiba University and CEO,

Autonomous Control Systems Laboratory

Ltd.

### "The evolution of drone technology and industrial revolution in the sky"

Conference on July 16, 2016 (Saturday 13:30-18:00 at Rissho University, Tokyo) MC: Toyokazu ONO Professor, Department of Business Management, School of Business Studies, Tokai University Professor, Department of Business ☐ Speaker: Hiroyuki SAKANO Management, School of Business Studies, Tokai University "Why are Japanese Repatriates leaving their companies? Main reasons and expected measures to retain them" \* Commentator: Hideshi SAWAKI Professor Extraordinary, Faculty of Business Administration, Asia University ☐ Speaker: Xu Yijing Assistant Professor, Tokai University "The Impact of Nationality on Employment" Self-attribution" \* Commentator: Chitose FURUKAWA Assistant Professor, Faculty of Business Administration, Aichi University ☐ Speaker: Etsuko TSUTSUMI Ph.D., Professor, Hokkai School of Commerce "Reconsideration of Japanese-Style Personnel Management System-Mass recruitment of newly minted university graduates" \* Commentator: Yoji TANIGUCHI Professor, Faculty of Economics, Chuo University ☐ Guest speaker : Tsuneo SASAKI President and CEO Sasaki Tsuneo Management Research, Inc "Diversity and leadership as an area of strategic focus" Conference on November 26, 2016 (Saturday 13:30-18:00 at Rissho University, Tokyo) MC: Hideshi SAWAKI Professor, Faculty of Business Administration, Asia University ☐ Speaker: Wang Junhong Professor, Faculty of Business

Administration, Asia University

|     | "An Analysis of the Causes of the Format                                          | • •                                          |  |
|-----|-----------------------------------------------------------------------------------|----------------------------------------------|--|
|     | Japanese Firms -from the perspective of the ways of Cross-cultural communication" |                                              |  |
| *   | Commentator: Yoshinobu                                                            | Executive Advisor, Relo Panasonic Excel      |  |
|     | NAKAMURA                                                                          | Internatinal Co., Ltd.                       |  |
|     | Speaker: Akio YAMAMOTO                                                            | Assistant Professor, Meiji University School |  |
|     |                                                                                   | of Business Administration                   |  |
|     | "Enhancing transcultural harmony throu                                            | igh hybrid relationships"                    |  |
| *   | Commentator: Junichi ICHIKAWA                                                     | Associate Professor, Department of           |  |
|     |                                                                                   | Economics, Orio Aishin Junior College        |  |
|     | Speaker: Jiro USUGAMI                                                             | Professor, School of Business,               |  |
|     |                                                                                   | Aoyama Gakuin University                     |  |
|     | "Tattoo and Employment"                                                           |                                              |  |
| *   | Commentator: Tamiko KASAHARA(Ph                                                   | a.D.) Lecturer in International Business     |  |
|     |                                                                                   | University of Shizuoka,                      |  |
|     |                                                                                   | School of Management and                     |  |
|     |                                                                                   | Information                                  |  |
|     | Guest speaker : Hiromi TAGAWA                                                     | Chairman of the Board, JTB Corp.             |  |
|     | "World tourism trends and the future of it                                        | nbound tourism strategies in Japan"          |  |
|     |                                                                                   |                                              |  |
| Co  | nference on February 25, 2017                                                     |                                              |  |
| (Sa | (Saturday 13:30-18:00 at Rissho University, Tokyo)                                |                                              |  |
|     | MC: Motomichi IKAWA                                                               | Visiting Professor, Toyo Gakuen University   |  |
|     | Speaker: Yoko KURAHASHI                                                           | Professor, Tokai Gakuen University           |  |
|     | "Global Human Resource Education: Japa                                            | nese Students' Intercultural Competence"     |  |
| *   | Commentator: Hideshi SAWAKI                                                       | Professor Extraordinary, Faculty of Business |  |
|     |                                                                                   | Administration, Asia University              |  |
|     | Speaker: Yasuhiko HARAGUCHI                                                       | Professor, Department of Management          |  |
|     | -                                                                                 | Studies Graduate School of Social Science,   |  |
|     |                                                                                   | Hiroshima University                         |  |
|     | "Research on the effect of HRM of                                                 | Japanese companies operating overseas        |  |
|     | •                                                                                 | onal comparison of Japan, Thailand and       |  |
|     | China-"                                                                           |                                              |  |
| *   | Commentator: Jun ONISHI                                                           | Professor, Graduate School of International  |  |
|     |                                                                                   | Management Yokohama City University          |  |

|     | Speaker: Takeshi FUJISAWA              | Professor, School of Business                  |
|-----|----------------------------------------|------------------------------------------------|
|     |                                        | Administration, Kwansei Gakuin University      |
|     | "An Analysis of the Influencing Factor | rs on Tourism Expenditures in Asian 12         |
|     | countries: their comparisons with EU   | main 8 countries"                              |
| *   | Commentator: Yoshiharu KUWANA          | Professor, College of Business Management,     |
|     |                                        | J.F. Oberlin University                        |
|     | Guest speaker : Haruo SHIMADA          | Professor Emeritus of Keio University          |
|     | "What Japan Can Do in This Turbuler    | at World"                                      |
|     |                                        |                                                |
| Co  | nference on July 8, 2017               |                                                |
| (Sa | nturday 13:30-18:00 at Rissho Universi | ty, Tokyo)                                     |
|     | MC: Takeshi FUJISAWA                   | Professor, School of Business                  |
|     |                                        | Administration, Kwansei Gakuin University      |
|     | Speaker: Hideshi SAWAKI                | Professor Extraordinary, Faculty of Business   |
|     |                                        | Administration, Asia University                |
|     | "An Exploratory Research on Japanes    | e Entrepreneur in ASEAN: a Solution for less   |
|     | entrepreneurship and less global mind  | of Japanese Young People"                      |
| *   | Commentator: Toru TAKAI                | Professor, College of Commerce,                |
|     |                                        | Nihon University                               |
|     | Speaker: Motoko NAGAO                  | Professor, Faculty of Commerce,                |
|     |                                        | Takushoku University                           |
|     | "Solving High Turnover Rate under Ja   | panese Management in Viet Nam                  |
|     | -Applying Positive Deviance to Solve C | ross-cultural Issues-"                         |
| *   | Commentator: Yoshinobu NAKAMU          | RA Executive Advisor, Relo Panasonic Excel     |
|     |                                        | International Co.,Ltd.                         |
|     | Guest speaker : Kunio ITO              | Professor, Graduate School of Commerce         |
|     |                                        | and Management, Hitotsubashi University        |
|     | "Corporate Governance Reform - Can     | Japan Change? "                                |
| ~   | 6 N 14 A04                             |                                                |
|     | nference on November 11, 2017          | ( T. )                                         |
| (Sa | nturday 13:30-18:00 at Rissho Universi |                                                |
|     | MC: Satomi KATO                        | Professor, Faculty of Business Administration, |
|     |                                        | Aichi Institute of Technology                  |
|     | Speaker: Anderson Joel Daniel          | J.F. Oberlin University graduate student       |

|     | "Understanding workplace experiences of    | LGBT+ individuals in Japan:               |
|-----|--------------------------------------------|-------------------------------------------|
|     | The research context and outline of presen | nt study"                                 |
| *   | Commentator: Yoshinobu NAKAMURA            | Executive Advisor, Relo Panasonic         |
|     |                                            | Excel International Co.,Ltd.              |
|     | Speaker: Yuko INADA                        | Kwansei Gakuin University Graduate        |
|     |                                            | Department of Advanced Management         |
|     | "Effects of Entrepreneurship Educa-        | ation through Collaborative Learning      |
|     | between International Students and Jap     | panese Students"                          |
| *   | Commentator: Kenichi HIRASAWA              | Professor, Junior College of Aizu         |
|     | Speaker: Nakano Scott T.                   | Manager, TFM Sales                        |
|     |                                            | Dept., Manager, YKK Fastening             |
|     |                                            | Products Sales Inc.                       |
|     | "A case study for cross-cultural manageme  | ent : A practice in YKK"                  |
| *   | Commentator: Tamiko Lecture                | r in International Business University of |
|     | KASAHARA(Ph.D.) Shizuok                    | ta, School of Management and Information  |
|     | <b>Guest speaker : Tetsuro HORI</b>        | Tokyo Electron Limited,                   |
|     |                                            | Representative Director, CFO              |
|     | "Learning from the US-Japan Corporate      | Alliance That Did Not Materialize"        |
|     |                                            |                                           |
| Int | ernational Session                         |                                           |
| Fri | iday, May 13, 2016, 18:35-20:30 Venue: A   | Aoyama Gakuin University at Aoyama        |
| Ca  | mpus Room 14509 (Building 14, 5F)          |                                           |
|     | Opening Remarks: Emiko MAGOSHI             | President of the Transcultural Management |
|     |                                            | Society                                   |
|     | Speaker: Doaa Zaher                        | Doctoral Course Student, Graduate School, |
|     |                                            | JF. Oberlin University                    |
|     | "Knowledge Management Strategy and Jo      | b Satisfaction in Multicultural           |
|     | Organization:How to make it work?"         |                                           |
| *   | Moderator: Akio YAMAMOTO                   | Assistant Professor, School of Business   |
|     |                                            | Administration, Meiji University. and     |
|     |                                            | Kajima Corporation, Building Construction |
|     |                                            | Management Division, Senior Manager       |
| П   |                                            |                                           |
| _   | <b>Guest Speaker: Nicholas Benes</b>       | Representative Director of the Board      |

### "What the Governance Reform Process Tells Us About Multicultural Management"

The 7th International Session Friday, December 16, 2016, 18:35-20:30 Venue: Aoyama Gakuin University at Aoyama Campus Room 14605 (Building 14, 6F) ☐ Opening Remarks: Emiko MAGOSHI President of the Transcultural Management Society Researcher, obtained a Master's degree ☐ Speaker: Thomas Gregg from The University of Tokyo "Emerging trends of young multicultural employees" Professor, Nihon University \* Moderator: Tetsuya USUI ☐ Speaker: Junichi IMAKITA Managing Director, Japan Corporate Value Associates "Global Trend of Innovation in the IoT Era" The 8th International Session Friday, May 15, 2017, 18:35-20:30 Venue: Aoyama Gakuin University at Aoyama Campus Room 14404 (Building 14, 4F) ☐ MC: Jiro USUGAMI Professor, School of Business, Aoyama Gakuin University ☐ Opening Remarks: Emiko MAGOSHI President of the Transcultural Management Society ☐ Speaker: Hirotami OHARA RPh, MBA, PhamD, PMP, Project Lead, Patient portal and Patient Insights, Real World Informatics and Analytics Astellas US LLC "How Pharmaceutical Company Accelerate Patient-Centered R&D: Capturing patients' Insights and behavioral differences between Japan and USA" \* Moderator: Akio YAMAMOTO Assistant Professor, Meiji University School of Business Administration Director, Intellectual Property Department, ☐ Guest Speaker: James E. Moynihan Louis Vuitton Japan Co "IPR and Brand Management Strategies"

|   |                                                | Technology, Head, Academic Research        |
|---|------------------------------------------------|--------------------------------------------|
| _ |                                                | Institute                                  |
|   | ,                                              | Student, Department of Business            |
|   | Yuya KURODA, Takurou KITASAKI,                 | Management, School of Business Studies,    |
|   | Souhei KUROSHIGE                               | Tokai University                           |
|   | Hitoshi KINOUCHI                               | Professor, Department of Business          |
|   |                                                | Management, School of Business Studies,    |
|   |                                                | Tokai University                           |
|   | Hideyuki MATOBA                                | Associate Professor, Department of         |
|   |                                                | Business Management, School of Business    |
|   |                                                | Studies, Tokai University                  |
|   | "Challenge of NPO 'Hanasakimori': Susa         | tainability of nature conservation using   |
|   | agriculture"                                   |                                            |
|   | Speakers: Shinji SUGA,                         | Student, Department of Business            |
|   | Jyukiya SANEKATA,                              | Management, School of Business Studies,    |
|   | Yuki MIYAKOSHI                                 | Tokai University                           |
|   | Hitoshi KINOUCHI                               | Professor, Department of Business          |
|   |                                                | Management, School of Business Studies,    |
|   |                                                | Tokai University                           |
|   | Hideyuki MATOBA                                | Associate Professor, Department of         |
|   |                                                | Business Management, School of Business    |
|   |                                                | Studies, Tokai University                  |
|   | "Effective use of fallow or neglected rice fid | elds using plants of aquarium"             |
|   | Speakers: Tetsuro HOZUMI,                      | Student, Department of Business            |
|   | Yoshiki MATSUNOBE                              | Management, School of Business Studies,    |
|   |                                                | Tokai University                           |
|   | Katsuya NAGANO                                 | Professor, Department of Plant Science,    |
|   |                                                | school of Agriculture, Tokai University    |
|   | Hideyuki MATOBA                                | Associate Professor, Department of         |
|   |                                                | Business Management, School of Business    |
|   |                                                | Studies, Tokai University                  |
|   | <special session=""></special>                 |                                            |
|   | Guest Speaker: Toshio KOBORI                   | 13th master of "Higo Koryu                 |
|   |                                                | Kobori-ke(Kobori family)", a school of tea |

ceremony belong to "Daimyo Hosokawa-ke(Hosokawa family)", Head of school of tea ceremony "Higo Koryu Hakusuikai" "History of tea ceremony in Kumamoto and our international exchange" ☐ Closing Remarks: Toyokazu ONO Professor, Department of Business Management, School of Business Studies, Tokai University The 4th Session of the Kyushu Division Saturday, March 11, 2017, 13:30-17:00 Venue: Tokai University, Kumamoto Campus, Siesta ☐ MC: Kisei Jyo Assistant Professor, Department of Business Management, School of Business Studies, Tokai University ☐ Opening Remarks: Emiko MAGOSHI President of the Transcultural Management Society ☐ Speaker: Hitoshi KINOUCHI Professor, Department of Business Management, School of Business Studies, Tokai University "Kumamoto Earthquake and Agricultural Management" ☐ Speaker: Junichi ICHIKAWA Associate Professor, Department of Economics, Orio Aishin Junior College "A Survey of International Students' Consciousness in Southwest Asia: Differences in Consciousness with Japan" ☐ Speaker: Toyokazu ONO Professor, Department of Business Management, School of Business Studies, Tokai University "Dogmatism Can Save a Lost Lamb: Bolivia Report" ☐ Overall Review: Yoshitomo IZAWA Professor, Kyushu Institute of Information Technology, Head, Academic Research Institute <Special Session> ☐ Guest Speaker: Kayoko HOSOKAWA Honorary President, Public Interest

|                                          | Foundation Corporation Special Olympics     |
|------------------------------------------|---------------------------------------------|
| "Special Olympics Started from Zero"     |                                             |
| <pre session=""></pre>                   |                                             |
| ☐ Speaker: Natsuki MINETA                | Student, Department of Business             |
|                                          | Management, School of Business Studies,     |
|                                          | Tokai University                            |
| "On the Shochu Culture from Kyushu       | and the Type Culture of Each Country Viewed |
| in the Liquor Market"                    |                                             |
| The 3rd Session of the Chubu Division    |                                             |
| Saturday, June 18, 2016, 14:00-18:00     |                                             |
| Venue: Nagoya University of Foreign Stud | lies                                        |
| ☐ Greetings from the President:          | President of the Transcultural Management   |
| Emiko MAGOSHI                            | Society                                     |
| ☐ Opening Remarks:                       | Professor, Head of English Language         |
| Tomoyasu KIMURA                          | Education, Nagoya University of Foreign     |
|                                          | Studies                                     |
| ☐ Speaker: Hiroshi KITAHARA              | Professor of the Department of Business     |
|                                          | Administration Kyoto Sangyo University      |
| "Thinking and behavior in cross-cultur   | al managementKnowledge obtained from        |
| experience in a US-based Japanese con    | npany "                                     |
| * Moderator: Shigeru SOBATANI            | Professor, Department of Global Business,   |
|                                          | Nagoya University of Foreign Studies        |
| ☐ Speaker: Satomi KATO                   | Professor, Department of Business           |
|                                          | Administration, Aichi Institute of          |
|                                          | Technology                                  |
| "Values of Myanmar Employees on Wo       | rk in Yangon"                               |
| * Moderator: Chitose FURUKAWA            | Assistant Professor, Department of          |
|                                          | Business Administration, Aichi University   |
| ☐ < Special Session>                     | Professor of Nagoya University of Arts and  |
| Guest Speaker: Kazufumi ORIKASA          | Sciences                                    |
| "Impacts of the U.S. Business Model of   | n Japanese Corporate Culture"               |

The 4th Session of the Chubu Division

| Sat | turday, June 17, 2017, 14:00-18:00     |                                              |
|-----|----------------------------------------|----------------------------------------------|
| Vei | nue: Aichi University of Technology    |                                              |
|     | <b>Greetings from the President:</b>   | President of the Transcultural Management    |
|     | Emiko MAGOSHI                          | Society                                      |
|     | Opening Remarks:                       | Professor, Head of English Language          |
|     | Tomoyasu KIMURA                        | Education, Nagoya University of Foreign      |
|     |                                        | Studies                                      |
|     | Speaker: THANITTAYA BOONYA             | in Master's Program in Business              |
|     |                                        | Administration Graduate School of            |
|     |                                        | Business Administration, Asahi University    |
|     | "A Case Study of Thai Students' Soluti | ions of Culture Shock: An Analysis of A      |
|     | Japanese-style Junior High School in   | Thailand"                                    |
| *   | Supervisor: Shintaro AZECHI,           | Professor, Management of Asahi University    |
| *   | Moderator: Masami KAJIURA              | Professor, Aichi Gakuin University           |
|     | Speaker: Tomoko HARAGUCHI              | Professor, Management of Tokoha University   |
|     | "How American Supervisors Praise Th    | neir Subordinates"                           |
| *   | Moderator: Hiroshi KITAHARA            | Professor, Kyoto Sangyo University           |
|     | < Special Session>                     | Emeritus Professor of Kobe University        |
|     | Guest Speaker: Hideki YOSHIHARA        | 1                                            |
|     | "My 50-year Studies of International I | Business and Transcultural Management"       |
| Th  | e 3rd Session of the Kansai Division   |                                              |
| Sat | turday, June 25, 2016, 14:00-17:00     |                                              |
| Vei | nue: Osaka University of Commerce, N   | Network Lecture Room                         |
| Th  | eme: Transcultural Management and      | English-language Ability                     |
|     | Opening Remarks:                       | Osaka University of Commerce                 |
|     | Masayuki FURUSAWA                      |                                              |
|     | Speaker: Tetsuya KAGATA,               | Osaka Kyoiku University,                     |
|     | Takaaki MORIOKA                        | Osaka University of Commerce                 |
|     | "The Reform of English Education       | in Japan: Issues, Policies, Achievement, and |
|     | Prospects for the Future"              |                                              |
|     | Speaker: Hiroaki NISHIMURA             | Yanmar Co., Ltd. (a former general           |
|     |                                        | manager of Panasonic)                        |
|     | "A Retrospect of Transcultural Manag   | ement and English-language Training at       |

|     | Panasonic: Its Transition, Achievement, an          | nd Prospects for the Future"                |
|-----|-----------------------------------------------------|---------------------------------------------|
|     | <panel &="" a="" and="" discussion="" q=""></panel> | Osaka University of Commerce                |
|     | Coordinator: Kenichi YASUMURO                       |                                             |
| *   | Commentator: Takeshi FUJISAWA,                      | Kwansei Gakuin University,                  |
|     | Akio YAMAMOTO                                       | Meiji University (Kajima Corporation)       |
|     | Closing Remarks: Emiko MAGOSHI                      | President of the Transcultural Management   |
|     |                                                     | Society                                     |
| Th  | e 4th Session of the Kansai Division                |                                             |
| Sat | turday, February 18, 2017, 14:00-16:45              |                                             |
| Vei | nue: Osaka University of Commerce, Roon             | m442                                        |
|     | Opening Remarks:                                    | Osaka University of Commerce                |
|     | Masayuki FURUSAWA                                   |                                             |
|     | Speaker: Yoshihiro KABURAGI                         | Osaka University of Commerce                |
|     | "How Global Human Resources can be Ev               | aluated to Cope with Diverse Cultures, with |
|     | Special Reference to Matsushita Electric (I         | Presently Panasonic) in India"              |
| *   | Commentator: Kenji KOGA                             | Japan Overseas Enterprises Association      |
|     | Speaker: Kenji TSUJIMOTO                            | Kansai Productivity Center                  |
|     | "Productivity Movement and Japanese Ma              | nagement: Is Japanese Management            |
|     | Acceptable in the World?"                           |                                             |
| *   | Commentator: Kenichi YASUMURO                       | Osaka University of Commerce                |
|     | Closing Remarks: Emiko MAGOSHI                      | President of the Transcultural Management   |
|     |                                                     | Society                                     |
| Th  | e 5th Session of the Kansai Division                |                                             |
| Sat | turday, September 23, 2017, 14:00-17:00             |                                             |
| Vei | nue: CURUO-CITY (a satellite office of Ta           | nioka Gakuen Educational Foundation)        |
|     | Opening Remarks:                                    | Kindai University                           |
|     | Masayuki FURUSAWA                                   |                                             |
|     | Speaker: Masayuki FURUSAWA                          | Kindai University                           |
|     | "Potential of self-initiated Japanese emplo         | yees at Japanese-affiliated companies in    |
|     | China as boundary spanners: Their antece            | dents such as Chinese language ability and  |
|     | human resource management"                          |                                             |
| *   | Commentator: Shugo TSUJI                            | University of Marketing and Distribution    |

|     |                                             | Sciences                                     |
|-----|---------------------------------------------|----------------------------------------------|
|     | Speaker: Masato YAMAUCHI                    | Hiroshima University of Economics            |
|     | "Origin of global business management at    | Okinawa Tourist Service Inc. :               |
|     | Using global network at the local company   | "                                            |
| *   | Commentator: Qiuli YANG                     | Ritsumeikan University                       |
|     | Speaker: Rolf SCHLUNZE                      | Ritsumeikan University                       |
|     | "Cultural adjustment to the intercultural w | orkplace: A comparison of two types of       |
|     | managers"                                   |                                              |
| *   | Commentator: Takeshi FUJISAWA               | Kwansei Gakuin University                    |
|     | Closing Remarks: Emiko MAGOSHI              | President of the Transcultural Management    |
|     |                                             | Society                                      |
| Th  | e 2nd Session of the Hokuriku Division      |                                              |
| Fri | iday, November 3, 2017, 14:00-17:15         |                                              |
| Vei | nue: Hotel Grand Terrace Toyama, Room       | Kunpu                                        |
|     | Opening Remarks:                            | President of the Transcultural               |
|     | Emiko MAGOSHI                               | Management Society                           |
|     | Speaker: Hikoshi OGINO                      | Director of International Affairs Division,  |
|     |                                             | Toyama Prefectural Government                |
|     | "Reward by Future Job Assignment and P.     | rocess Utility: Empirical Analysis with Data |
|     | Sets of Corporate and Employee Questions    | naires"                                      |
| *   | Commentator: Tamiko KASAHARA                | Lecturer, University of Shizuoka             |
|     | Speaker: Tokutaro HIRAMOTO                  | Lecturer, Kanazawa Institute of              |
|     |                                             | Technology                                   |
|     | "Changing BoP markets and global marke      | ting by Japanese corporations From           |
|     | BoP strategies to SDGs strategies"          |                                              |
| *   | Commentator: Masashi ARAI                   | Lecturer, Asia University                    |
|     | < Special Session>                          | Corporate officer, KOKANDO Co., Ltd.         |
|     | Guest Speaker: Tsuyoshi IWAMURA             |                                              |

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