President's Message

Welcome to Transcultural Management Society!

TMS is an interdisciplinary organization whose purpose is to explore and establish the academic field of transcultural management. It is our firm belief that a close collaboration between the academic and business circle is essential in the effort to find answers to the crucial issue of how individuals and companies can effectively contribute to multicultural environments and to construct a theoretical framework of transcultural management.

It is therefore, important to distinguish culture-bound factors from economic and business factors and to pursue globally applicable practices or "best practices" while giving due heed to local cultural assets.

The primary arena is international business, but it can also apply to NPOs, educational institutions and others with multicultural backgrounds.

Culture does not simply mean national culture; there are regional, organizational, and individual cultures, too. "Transcultural" therefore, signifies diversity and can produce a synergistic effect. In this spirit, we encourage the active exchange of opinion among members transcending gender, age, nationalities and professional status.

Please join us and let us embark upon the uncharted journey to transcultural management!

Emiko Magoshi President of the Transcultural Management Society

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<Title>

Evergreen Management and Cross-cultural Studies

Toshio GOTO

Research Professor, Management, Japan University of Economics

<Abstract>

Overviewing the research on evergreen management over the last 20 years, this paper focuses on the public-minded philosophy of centennial firms as most essential among the key factors for their longevity and further elaborates the research from a cross-cultural studies perspective. Shibusawa Eiichi is identified as the first to advocate the concept of "Shakai no Koki," which is compared in this paper with Eastern and Western business philosophies to show its uniqueness. The academic and practical implications of the research on evergreen management, above all the public-minded philosophy, are addressed as a part of the conclusion.

<Keywords>

Centennial firms, Shibusawa Eiichi, public interest, family business, altruism

<Title>

Introducing negotiation theory into university education:

a case study of "Skills & Strategy for Negotiation" conducted in English for undergraduate

students

Akio YAMAMOTO

Meiji University

<Abstract>

Negotiation theory was developed by Harvard Law School in the 1980s as an integrated

approach to resolving complex disputes that combines analysis, communication, and

decision-making skills. Nowadays, such negotiation programs are widely used in many

universities and practitioner seminars in the U.S. and Europe. Since the year 2000,

negotiation theory has been introduced in some graduate schools and practitioner seminars

in Japan, but the lectures are mostly short intensive courses.

Negotiation theory was taught in English to Meiji University undergraduate students as a

year-round program between 2016 and 2018, and, in this paper, original teaching methods

developed by the author are examined to determine whether the students could understand

the basics of negotiation, including problem resolution and the consensus building process,

and enhance their communication skills for mutual understanding.

<Keywords>

Negotiation theory, bargaining power, cultural competency, role-play, active learning

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< Guest Speakers > Junzo FUJITA
Former Consul-General, Consulate-General of Japan, Brisbane, Australia
Former Ambassador of Japan to the Republic of Uganda
Former Ambassador for TICAD, Ambassador in charge of RECs, Peace and Security in Africa
< Lecture Title >
"My experience with different cultures"
< Guest Speakers >
Mitsudo URANO
Former Chairman and Representative Director, Nichirei Corporation
< Lecture Title >
"Innovation and Corporate Governance"

TMS Awards

TMS Awards for 2019 were given to the following members:

Best Paper Award

Yi Zhu (Assistant Professor, Faculty of Business Sciences, University of Tsukuba)

"Cultural Conflicts in the Process of Embedding Mission Statements" (Transcultural Management Review, No.15, pp55-70.)

Best Presentation

Fumiyuki MIYAMOTO (Associate Professor, J. F. Oberlin University)

"Consideration about the culture of "face" in the cosmetics company Shiseido

-Makeup face and face of product-: From a package communication research point of view" (Conference on May 26, 2018)

What is Transcultural Management Society?

Transcultural Management Society (TMS) was founded in Tokyo in March 2003.

TMS is an interdisciplinary organization whose purpose is to explore and establish the academic field of cross-cultural management or transcultural management.*

TMS considers collaboration of the academic field and the business circle crucial in its endeavor. The membership reflects this spirit and TMS encourages active exchange of opinions among members of academic and business backgrounds.

TMS holds conferences and workshops regularly and publishes its journal annually. TMS promotes communication and interaction among members of diverse cultures: profession, gender, age, nationalities, ethnic group, language, religion and other attributes.

TMS covers the following fields: Cross-cultural management, international business, diversity management, multinational companies, global corporations, human resources management, strategic alliance, global marketing, personnel motivation, brand management, transplant of production overseas, implication of information technology, business ethics and others.

*Note: Cross-cultural management and intercultural management can be used interchangeably. TMS prefers to use a new word called "transcultural": "trans" means both "across" and "beyond" and "transcultural" signifies the encompassing of diverse cultures.

Activities

Coı	nference on May 26, 2018	
(Sa	turday 13:30-18:00 at Asia Universit	y, Tokyo)
	MC: Hideko SAKURAI	Professor, Faculty of Policy Studies,
		Chuo University
	Speaker: Kaori ONO	The Doctoral Program, The Graduate School of
		Commerce, Waseda University
	"A review of the Japanese managem	ent style: a cross-cultural management
	perspective"	
*	Commentator:	Professor, Faculty of Business and Commerce,
	Atsushi YASHIRO	Keio University
	Speaker: Naotaka HIRAMI	Professor (Special Appointment),
		Center for Collaborative Research & Community
		Cooperation, Hiroshima University
	"Communication Skill Improvemen	ts of Foreign Engineers at Domestic Companies
	in Japan -Educational Program Dev	velopment for Engineers from India-"
*	Commentator:	
	Yoshiharu KUWANA	Professor Emeritus, J. F. Oberlin University
	Speaker: Fumiyuki, MIYAMOTO	Associate Professor, J. F. Oberlin University
	"Consideration about the culture of	of "face" in the cosmetics company Shiseido -
	Makeup face and face of product-:	
	From a package communication res	earch point of view"
*	Commentator:	Professor, School of Business,
	Jiro USUGAMI	Aoyama Gakuin University
	Guest speaker:	Corporate Senior Vice President,
	Masaya TOCHIO	Ajimomoto Co., Inc
	"Ajinomoto Group's Growth Strateg	y"
Coı	nference on December 1, 2018	
(Sa	turday 13:30-18:00 at Asia Universit	y, Tokyo)
	MC: Chitose FURUKAWA	Associate Professor, Faculty of Business
		Administration, Aichi University

	Speaker:	
	Tatsuo MORIYAMA	CEO, Spiceup Academia Inc.
	"The achievement of oversea intern	ship program"
*	Commentator: Masashi ARAI	Lecturer, Faculty of International Relations,
		Asia University
	Speaker: Danning Zhao	Saitama University, International student
		counselor
	"What Do Moving Experiences Bri	ing to us: Semi-structured Interview on Japanese
	and Chinese"	
*	Commentator: Toru HIRATA	Director, Ishikawa Study Center,
		The Open University of Japan
	Speaker: Noriko YAGI	Associate Professor, Seigakuin University,
		Faculty of Political Science and Economics
	"An individual as a composite of mu	ultiple identities –A new perspective toward
	diversity management"	
*	Commentator: Satomi KATO	Professor, Faculty of Business Administration,
		Aichi Institute of Technology
	Speaker: Yong Ge Liu	Professor, Faculty of Business Administration,
		Toyo University
	"Chinese ICT Equipment Firms Ov	erseas Expansion and Their Pitfalls: Focusing on
	the ZTE co. Ltd. Case"	
*	Commentator:	Visiting Professor, Kokushikan University
	Takabumi HAYASHI	
	Speakers: Yoshihiro OISHI	Professor, School of Business
		Administration, Meiji University
	Kohei TAKAHASHI	Group Manager, Research Group Manager,
		Overseas Division, DO HOUSE Inc.
	"a Comparison among Four countr	ies of Millennial Generation"
*	Commentator:	Associate Professor, Department of Economics,
	Junichi ICHIKAWA	Orio Aishin Junior College
	Guest speaker:	
	Junzo FUJITA Former Consul-Con	General, Consulate-General of Japan, Brisbane
	Australia	
	Former Ambassad	or of Japan to the Republic of Uganda

Former Ambassador for TICAD, Ambassador in charge of RECs, Peace and Security in Africa

"My experience with different cultures"

Coı	nference on May 26, 2019		
(Su	(Sunday 12:30-18:30 at Waseda University, Tokyo)		
	MC: Yoshionbu NAKAMURA	Executive Advisor, Relo Panasonic Excel	
		International Co.,Ltd.	
	Speaker: Yuko INADA	Graduate school of Advanced Management,	
		Kwansei Gakuin University	
	"The effects of field work from JICA/	MBA learner' s point of view"	
*	Commentator: Toyokazu ONO	Former Professor, Tokai University	
	Speaker: Yukiko KONISHI	Waseda University, Graduate School of	
		Commerce	
	"Motivations for Choosing to Study	Abroad"	
*	Commentator:	Professor, School of Business,	
	Jiro USUGAMI	Aoyama Gakuin University	
	Speaker: Akio YAMAMOTO	Meiji University	
	"Introduction of negotiation theory	to university education – a case study of teaching	
	strategic negotiation in English for	undergraduate students"	
*	Commentator:	Faculty of Business and Commerce,	
	Atsushi YASHIRO	Keio University	
	Speaker:	Professor, Faculty of International Business	
	Nobutaka HIRABAYASHI	Management, Kyoei University	
	"Extraction and quantification of po	erformance indicators to measure synergy effects	
	of multinational team's diversity"		
*	Commentator:	Professor, Faculty of Commerce,	
	Motoko NAGAO	Takushoku University	
	Speaker: Izumi INOUE	NISSAN SHATAI CO., LTD. Audit & Supervisory	
		Board Member (Outside & Independent)	
	"The Development and limits of the	Threefold Auditing Structure - The conflicts	
	within the Transcultural System"		
*	Commentator:		
	Hiroo TAKAHASHI	Former Professor, Hakuoh University	

	Speaker:	Professor, Graduate School of Management,
	Chieko MATSUDA	Tokyo Metropolitan University
	"Can board diversity have an effe	ect on decision making for investment?
	– a preliminary analysis of corpo	rate governance in Japan–"
*	Commentator:	General Manager Investment Planning
	Miyuki ZENIYA	Dept.Responsible Investment Dept. The Dai-ichi
		Life Insurance Company, Limited
	Guest speaker:	Former Chairman and Representative Director,
	Mitsudo URANO	Nichirei Corporation
	"Innovation and Corporate Gove	rnance"
Coi	nference on November 24, 2019	
(Su	nday 13:00-18:00 at Waseda Univ	versity, Tokyo)
	MC: Hitoyasu FURUKAWA	Assistant Professor, College of Economics
		Nihon University
	Speaker: Lee Yong sook	Professor, Kansai University of Internationa
		Studies
	"Exploring the effectiveness of	SNS on 'Visit Japan' promotion: A case study or
	YouTube Utilization in Korea"	
*	Commentator:	
	Yasuhiro WATANABE	Professor, J.F. Oberlin University
	Speaker:	
	Yukiko NAKAGAWA	Specially Appointed Professor, Rikkyo University
	"Strategic activities in HRM sy	stem and workplace management lead to business
	success for diversity managemen	t in German and Swiss multinational companies"
*	Commentator:	Professor, Faculty of Commerce,
	Motoko NAGAO	Takushoku University
	Speaker:	Professor Korean Productivity Center University
	HAN Samtaek	& Global Business Promotion Center
	"A New Perspective of the Unders	tanding of Organizational Cultures between on South
	Koreans and Japanese – Focused	on Daily Conversations-"
*	Commentator:	Professor, Faculty of Business
	Satomi KATO	Administration, Aichi Institute of Technology

	Speaker:	
	Fumiyuki MIYAMOTO	Associate Professor, J.F.Oberlin University
	"The effect of image-motif in prod	luct packaging on Chinese consumers"
*	Commentator:	Professor, School of Business, Aoyama Gakuin
	Jiro USUGAMI	University
	Guest speaker: Nobuyuki IDEI	Founder & CEO, Quantum Leaps
	"Next Paradigm for Japan in the A	Age of VUCA "
The	e 10th International Session	
Fri	day, May 11, 2018, 18:35-20:30 V	enue: Aoyama Gakuin University at Aoyama
Cai	mpus Room 14404 (Building 14, 4F	7)
	MC: Chie YOROZU	Associate Professor, School of Business,
		Aoyama Gakuin University
	Opening Remarks:	President of the Transcultural Management
	Emiko MAGOSHI	Society
	Speaker: Noriko YAGI	Associate Professor, Faculty of Political Science
		& Economics Dean, Career Design Division,
		Seigakuin University
	"How do the organization member	rs interpret the 'boundaries' of diversity?
	From the field of transcultural ma	nagement at a small and medium-sized enterprise
*	Moderator: Jiro USUGAMI	Professor, School of Business, Aoyama Gakuin
		University
	Speaker:Kenichiro "Kenny"	Mitsubishi Motors Corporation, Global
	YAMAMOTO	Aftersales Division Overseas Aftersales
		Department B
	"Mitsubishi Motor Sales of Canad	a Brand Improvement Activity (2013-2015)"
*	Moderator:	Professor, School of Business, Aoyama Gakuin
	Sean Michael Hackett	University
The	e 11th International Session	
Fri	day, November 16, 2018, 18:35-20:	30 Venue: Aoyama Gakuin University at
Aoy	yama Campus Room 14404 (Buildi	ng 14, 4F)
	MC: Chie YOROZU	Associate Professor, School of Business,
		Aoyama Gakuin University

	Opening Remarks:	President of the Transcultural Management
	Emiko MAGOSHI	Society
	Speaker: Norio SAKURAI	Nissin Foods Holdings Co., Ltd., Doctoral
		Student at Aoyama Gakuin University
	"Firm-NGO/NPO Collaboration in	the Field of Sustainability"
*	Moderator: Philippe Orsini	Associate Professor, College of Economics,
		Nihon University
	Guest Speaker: Shinjiro IWATA	Director and Chairman, Benesse Holding, Inc.,
		Former Executive Vice President and Executive
		Officer, Hitachi, Ltd
	"Global Business & Innovation: Fo	ood for Thought"
The	e 12th International Session	
		enue: Aoyama Gakuin University at Aoyama
	mpus Room 14605 (Building 14, 6F)	
	MC: Sean Michael Hackett	Professor, School of Business, Aoyama Gakuin
		University
	Opening Remarks:	President of the Transcultural Management
	Emiko MAGOSHI	Society
	Speaker: Atsushi FUNAKAWA	Managing Partner, Global Impact Inc
	"Learning English can enrich our	
The	e 13rd International Session	
		5 Venue: Aoyama Gakuin University at
	yama Campus Room 14603 (Buildir	·
Λ υ ,	MC: Jiro USUGAMI	Professor, School of Business, Aoyama Gakuin
_	Me. silv esecravii	University
	Opening Remarks:	Vice President of J.F. Oberlin University
_	Emiko MAGOSHI	President of the Transcultural Management
	Elliko WAGOSIII	Society Society
	Speaker: Joel Daniel Anderson	Ph.D candidate, J.F. Oberlin University
_	•	Experiences in Tokyo: Research findings and
	implications for diversity managem	
*	Moderator:	Executive Advisor, Relo Panasonic Excel
-		

	Yoshinobu NAKANURA	International Co., Ltd.
	Speaker: Yoshiko KURISAKI	Founder, Europe-Japan Dynamics
	"Why is cultural intelligence impe	erative in business management"
*	Moderator:	Professor, School of Business, Aoyama Gakuin
	Sean Michael Hackett	University
Re	gional Session	
The	e 5th Session of the Kyushu Divisio	on
Sat	urday, March 10, 2018, 13:30-17:0	0
Ver	nue: Tokai University, Kumamoto (Campus, Siesta
	Opening Remarks:	President of the Transcultural Management Society
	Emiko MAGOSHI	Professor, J. F. Oberlin University
	Speaker: Nobuya EMOTO	Kyushu International University
	"China Steel (Taiwan)'s ASEAN S	Strategy"
	Speaker: LEE Soji	Tokai University
	"Trend of Korean Tourists in Inbo	ound Tourism"
	Speaker: Junichi ICHIKAWA	Orio Aishin Junior College
	"Transcultural Level and ability to	o respond at Japanese Language School in
	Southwest Asia (Nepal, Sri Lanka	and Bangladesh)"
	Speaker: Hideshi SAWAKI	Professor Extraordinary, Faculty of
		Business Administration, Asia University
	"Case Study on Japanese Entrepr	eneurs in Thailand Singapore and Malaysia:
	Japanese Businessman beyond Tr	anscultural Problems"
< S	pecial Session>	
	Guest Speaker:	
	Yoshie SHIGEMITSU	Vice President, Shigemitsu Industry Co., Ltd.
The	e 6th Session of the Kyushu Divisio	on
Sat	urday, March 9, 2019, 13:15-17:15	
Ver	nue: Tokai University, Kumamoto (Campus, Siesta
	MC: LEE Soji	Assistant Professor, Department of Tourism
		Business, Faculty of Business Administration,
		Tokai University
П	Onening Remarks:	President of the Transcultural Management Society

	Emiko MAGOSHI	Professor, J. F. Oberlin University
	Speaker: LEE Yang hee	Professor, Hyogo University
	"Sightseeing business strategy based	l on private belief
	~centering on Itako, Aomori Osores	an~"
	Speaker: Hideshi SAWAKI	Specially Appointed Professor, Asia University
	"Cross-cultural management and ne	etworking
	~Case of Philippine Japanese Entre	preneurs~"
	Speaker: Toyokazu ONO	Former professor, Tokai University
	"The moral mind trap that the recog	nition of "Baby Box" is not rooted in Japan
	~From the efforts of Jikei Hospital o	of Kumamoto~"
<sp< th=""><th>ecial Session1></th><th></th></sp<>	ecial Session1>	
	Guest Speaker:	Kumamoto Music Reconstruction Support
	Hiroyuki ONO	Hundred Committee Member / Representative
		Director of Child Design Institute
	"As a strong supporter of Kumamoto	o earthquake reconstruction prayer concert
	invitation activities~Make the most of	of the unique artists who meet for the first time in
	Kumamoto Volunteer group that has	moved the affected citizens through the
	harmony~"	
<sp< th=""><th>pecial Session2></th><th></th></sp<>	pecial Session2>	
	Guest Speaker:	Former Nishiharamura village chief, NPO Aso,
	Yoshiaki KATO	chairman of Regionally based <old men&<="" th=""></old>
		women> Industry Promotion Council
	"Nishihara Village's support circle h	nas been able to re-challenge rice production"
<m< th=""><th>ini talk></th><th></th></m<>	ini talk>	
	two Guest Speakers + Chairman K	yushu Division
	"What is the bond that linked the be	nefits and benefits of the Kumamoto
	earthquake?"	
	Overall comment:	Associate Professor, Faculty of Business
	Katsuyuki IWAMOTO	Administration, Tokai University
	Closing Remarks: Toyokazu ONO	Chairman, Kyushu Division
The	e 5th Session of the Chubu Division	
Sat	urday, June 16, 2018, 14:00-18:00	

Venue: Aichi University

	Greetings from the President:	President of the Transcultural Management
	Emiko MAGOSHI	Society
	Opening Remarks:	Professor, Head of English Language Education
	Tomoyasu KIMURA	Nagoya University of Foreign Studies
	Speaker: Hisako SHINOZAKI	Nagoya University of Foreign Studies
	"A Study of 'Hospitality' Education	at University ~ Aimed at Enhancing Global
	Perspectives ~"	
*	Moderator: Tomoyasu KIMURA	Nagoya University of Foreign Studies
	Speaker: Hiroshi KITAHARA	Kyoto Sangyo University
	"Evolutionary processes of localizat	ion at an oversea subsidiary of a Japanese
	Enterprise ~ From a perspective of l	ocalizing management and human resources ~"
*	Moderator: Chitose FURUKAWA	Aichi University
< S]	pecial Session>	
	Guest Speaker:	
	Hironobu KURATA	KURATA PEPPER Co., Ltd
	"Transcultural Management learnt	from Aesop's Fable of 'The Ant and the
	Grasshopper'"	
*	Moderator: Satomi KATO	Aichi Institute of Technology
	Closing Remarks:	President of the Transcultural Management
	Emiko MAGOSHI	Society
The	e 6th Session of the Chubu Division	
Sat	urday, June 15, 2019, 14:00-18:00	
Ven	ue: Nagoya University of Foreign St	tudies
	MC: Tomoyasu KIMURA	Nagoya University of Foreign Studies
	Greetings from the President	President of the Transcultural Management
	Emiko MAGOSHI	Society
	Opening Remarks:	
	Tomoyasu KIMURA	Nagoya University of Foreign Studies
	Speakers:	
	Miyoko MIZUTA	Professor, Nagoya University of Foreign Studies
	Keiko IMAIZUMI	Associate professor, Nagoya University of
		Foreign Studies
	"Transcultural Management at Air	Line Companies –HR Management and

	Customer Services—"	
	Moderator: Hisako SHINOZAKI	Nagoya University of Foreign Studies
	Speaker:	Professor Korean Productivity Center University
	HAN Samtaek	& Global Business Promotion Center
	"A Study of Differences in the Unde	rstanding of Organizational Cultures between
	South Koreans and Japanese Foc	used on Daily Conversations –"
	Moderator: Satomi KATO	Aichi Institute of Technology
<sp< th=""><th>oecial Session></th><th></th></sp<>	oecial Session>	
	Guest Speaker: Tadao UCHIDA	International Journalist
	"U.S. President Donald Trump and	Global Challenges – Where will the U.S. go? –"
The	e 6th Session of the Kansai Division	
Sat	urday, March 3, 2018, 14:00-17:00	
Ven	ue: Kindai University	
	MC: Choi Kyuho	Osaka University of Commerce.
	Opening Remarks:	
	Masayuki FURUSAWA	Kindai University
	Speakers:	
	Masayuki FURUSAWA, and	Kindai University
	Takaaki MORIOKA	Osaka University of Commerce
	"The language investment and inter	nal internationalization in Japanese
	corporations: Based on the interview	v survey"
*	Commentator:	
	Hiroki NAKASAKA	Commons Com Marketing; 313
	Speaker: Shugo TSUJI	University of Marketing and Distribution
		Sciences
	"Human resource management in J	apanese companies: Focusing on the utilization
	of Chinese employees in Japan"	
*	Commentator:	Osaka University of Commerce; University of
	Kenichi YASUMURO	Hyogo
	Speaker: Yuko TSUDA	ECC Junior
	"Global communication in the 21st of	century: What is vital for public education, ECC
	Junior, and its Fukuicho Class"	
*	Commentator	

	Yukiko FUJIWARA	Kobe Gakuin University
	Closing Remarks:	President of the Transcultural Management
	Emiko MAGOSHI	Society
The	e 7th Session of the Kansai Division	
Sat	rurday, September 22, 2018, 14:00-1	7:00
Ver	nue: CURIO-CITY (a satellite office	of Tanioka Gakuen Educational Foundation)
	MC: Qiuli YANG	Ritsumeikan University
	Opening Remarks:	
	Masayuki FURUSAWA	Kindai University
	Speaker: Masayuki FURUSAWA	Kindai University
	"A study on the potential of Japane.	se self-initiated expatriates as boundary spanners
	their career-related issues, and job	satisfaction: Based on the questionnaire survey o
	Japanese SIEs working at Japanese	2-affiliated companies in China"
*	Commentator:	
	Hiroaki NISHIMURA	Yanmar Co., Ltd.
	Speaker: Sadanori ARIMURA	Yamaguchi University
	"Multinational enterprises and emp	loyment of disabled persons"
*	Commentator:	Osaka University of Commerce
	Naotoshi UMENO	
< S	pecial Session>	
	Guest Speaker:	
	Ichiro TANIOKA	President of Osaka University of Commerce
	"The impact of IR (Integrated Reso	rt) on economic society"
	Closing Remarks:	President of the Transcultural Management
	Emiko MAGOSHI	Society
The	e 8th Session of the Kansai Division	
Sat	urday, February 9, 2019, 14:00-17:1	0
Ver	nue: Kindai University	
	MC: Taehyun LEE	Hannan University
	Opening Remarks	
	Shohei TABATA	Kindai University
	Speaker: Masayuki FURUSAWA	Kindai University

	"A study on localization: A case stud	y of operations in Vietnam of Nakano	
	Manufacturing Co., Ltd. (a small and medium-sized company in Higashi-Osaka)"		
*	Commentator: Toshiya MURATA	Relo Panasonic Excel International	
	Speaker: Qiuli YANG	Ritsumeikan University	
	"Restructuring of large state-owned	enterprises in China: From bureaucratic	
	competition oriented to global compe	etition oriented"	
*	Commentator:	Osaka University of Commerce,	
	Kenichi YASUMURO	University of Hyogo	
	Speaker: Tsuguyuki UMENE	Kobe University	
	"Does globalization of Japanese firm	ns affect their behavior on cash?"	
*	Commentator:		
	Takeshi FUJISAWA	Kwansei Gakuin University	
	Closing Remarks:	President of the Transcultural Management	
	Emiko MAGOSHI	Society, Professor, J. F. Oberlin University	
The	e 9th Session of the Kansai Division		
Sat	urday, September 28, 2019, 14:30-17	:10	
Ven	ue: Kindai University		
	MC: Yuko TSUDA	ECC Junior	
	Opening Remarks:		
	Masayuki FURUSAWA	Kindai University	
	Speaker: Shugo TSUJI	University of Marketing and Distribution	
		Sciences	
	"A survey of intercultural communic	cation friction of Chinese employees in Japanese	
	companies: Through the interview w	ith Chinese employees"	
*	Commentator:		
	Sadanori ARIMURA	Yamaguchi University	
	Speaker: Takeshi FUJISAWA	Kwansei Gakuin University	
	"The determinants of distinguishing	culture-free products with culture-bound	
	products in the world market"		
*	Commentator: Shohei TABATA	Kindai University	
Topics "Japanese universities from the perspectives of business persons"			
	Panelists: Kenji TSUJIMOTO	Kansai Productivity Center	
	Noboru YAMAZAWA	Osaka University of Commerce	

	Akio YAMAMOTO	Meiji University
	Coordinator	
	Masayuki FURUSAWA	Kindai University
	Closing Remarks:	Vice President, Professor of International
	Emiko MAGOSHI	Management, J.F. Oberlin University
The	e 3rd Session of the Hokuriku Divis	ion
Sat	urday, October 26, 2019, 14:00-17:1	15
Ver	nue: IT Business Plaza Musashi 6F	
< S	pecial Session>	
	Speaker: Masahiro KASHIMA	Emeritus professor, Kanazawa University
	"Cultural Characterisitics of Arab	Countries Focusing on the Influences of Islam'
	Opening Remarks:	President of the Transcultural Management
	Emiko MAGOSHI	Society
	Speaker: Ma, Jun	Professor, Faculty of Economics, University of
		Toyama
	"Working Attitudes and Behavior o	f Foreigners in Japanese Companies"
	Speaker: Ayako TAKAGI	Associate Professor, Department of Management
		and Information, Toyama College
	"A Research on the Non-symmetric	Information of Small and Midsize Companies'
	Recruiting"	
< S	pecial Session>	
	Guest Speaker:	Kaiho Industry Co., Ltd, Representative director
	Norihiko KONDO	and chairman
	"Economic Growth with Healthy E	'nvironment"
	Closing Remarks:	Professor, Graduate School of Business,
	Yasuro UCHIDA	University of Hyogo

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